



AVI  SPL<sup>®</sup>

Digital Workplace Transformation

**We design, build, manage, and support collaborative workplace environments that bring people together and spark success.**

**AVI-SPL is the most trusted provider of AV, UC and video collaboration solutions for organizations of all types, all around the world.**

We earn that trust through diligence in everything we do:

- Understanding your needs
- Planning, building and implementing solutions that meet those needs
- Supporting your company with reliable tech support and managed services

**These four principles guide our solution offerings in everything from room design to service program design.**



STANDARDIZED



SIMPLE



SCALABLE



SERVICEABLE



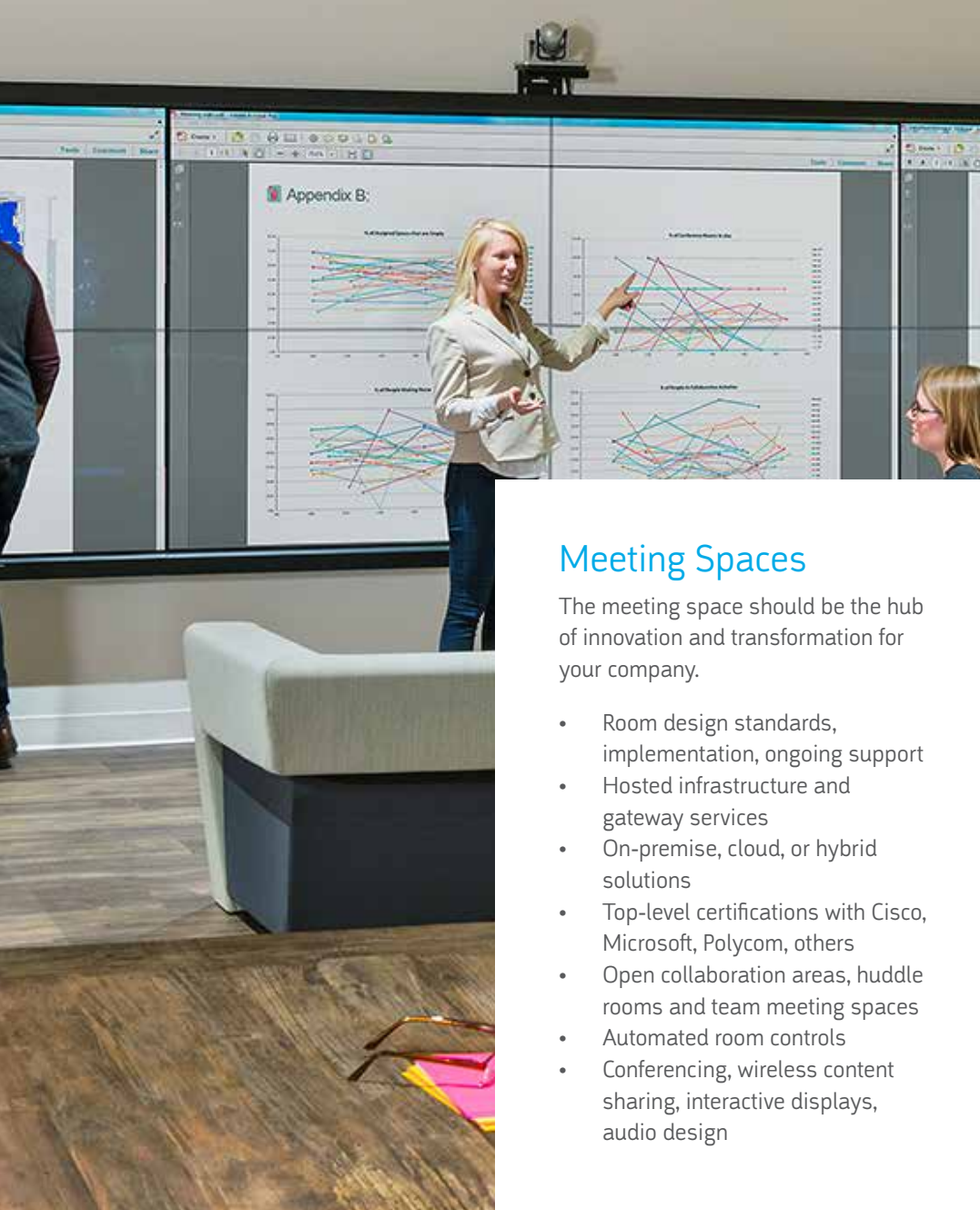
## AVI-SPL: Ranked the number one systems integrator in North America by *Systems Contractor News* every year since 2006

To gain a competitive edge, optimize processes and attract and retain talent, businesses need to keep up with visual communication and collaboration trends and tools available to them.

Yesterday's video conferencing has given way to team collaboration, where people can work in real-time or asynchronously on shared content from any device and from anywhere in the world to produce great work. New managed services platforms give IT departments 360-degree insight into every aspect of their AV and unified communications systems, making it easier than ever to ensure end-user success.

AVI-SPL is a strategic partner to thousands of organizations around the world undergoing digital workplace transformation. Let us spark success and create measurable impact for your business.





## Digital Media & Signage

Digital media engages customers and guests in exciting ways: 2D and 3D wayfinding, traditional and interactive signage, customized experiences delivered to the mobile phone.

- Strategic assessments and digital media system plans
- Content design, hosting, delivery and management

## AV Systems Control & Management

Connect your AV and video collaboration devices to one another and your network so they seamlessly work together and can be monitored and managed remotely.

- Intelligent meeting room and resource scheduling
- Proactive monitoring of AV and UC systems
- Real-time views and reports on device and room usage analytics

## Meeting Spaces

The meeting space should be the hub of innovation and transformation for your company.

- Room design standards, implementation, ongoing support
- Hosted infrastructure and gateway services
- On-premise, cloud, or hybrid solutions
- Top-level certifications with Cisco, Microsoft, Polycom, others
- Open collaboration areas, huddle rooms and team meeting spaces
- Automated room controls
- Conferencing, wireless content sharing, interactive displays, audio design

## Studio & Broadcast

Our specialized practice applies to in-house corporate studios as well as to dedicated broadcast facilities.

- ReadyCam, the all-in-one video production studio
- Migration to IP, SDI/IP hybrid workflows
- 4K live and post production
- Flexible monitoring layouts, including 4K, modular, and IP

## Large Venues & Auditoriums

Large-scale and engineering-intensive AV integration projects require the solid relationships we've built with architects, contractors, and consultants in high-profile venues.

- Advanced acoustic design
- Large-scale video walls and digital media
- Networked audio and IPTV
- Live broadcast systems

## Sound Systems

The distribution and reinforcement of audio applies to environments ranging in size from huddle rooms to stadiums.

- Acoustic design
- Networked audio
- Programmed sound (including noise filters)
- Audio echo cancellation

## Advanced Visualization

See complex data in a new light and change the way you research and innovate. High-resolution 3D projection combines with virtual worlds to create safe, immersive environments.

- High-definition, remote exploration
- Simulation labs
- Large-scale data visualization

## Command & Control Centers

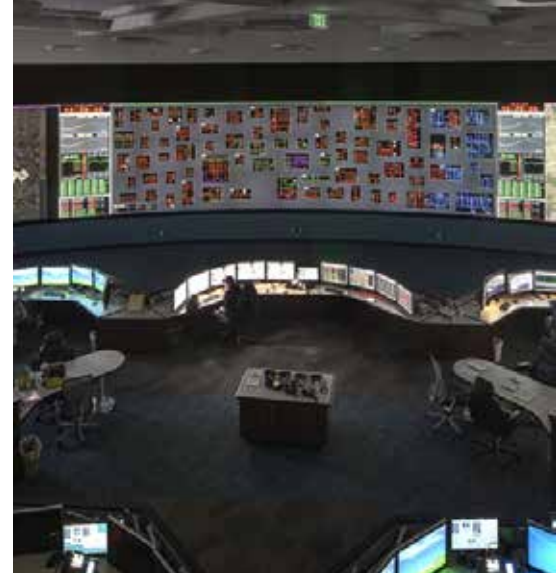
Our Control Room Group's customized, whole-room approach is led by certified technicians and designers who are among the industry's leaders.

- Network operations centers
- Military situation rooms
- Traffic control centers
- Emergency operations centers

## Product Catalog

AVI-SPL product specialists will recommend and fulfill orders for your AV and collaboration technology.

- Video conferencing
- Displays, video walls, projectors
- Audio systems
- Networking, control systems, and signal distribution
- Smart Space™ bundled meeting room systems



85%  
of **Fortune 100**  
are our clients

300+ onsite  
employees support  
Fortune 500  
companies

50,000+  
projects  
completed in **101** countries



45  
offices across  
**N. America**  
and **EMEA**

2,100+  
**AVI-SPL employees**  
to support you

11,000+  
**service contracts**  
in place for our  
clients

274K  
**conferences**  
produced each year

100+ custom  
**managed service**  
engagements globally

4  
**Global Services**  
Operations Centers

## What Sets Us Apart

Our ability to **scale solutions and services** to any organization's need.

More **certified technical staff** than any other systems integrator.

The ability to **self-certify technical staff** to AVIXA standards.

First multi-national integrator to be **AVIXA APEX certified**, our industry's highest level of recognition.

## Professional Services

We take the time to understand the way your organization works and recommend a system design and solutions to benefit your teams. PMP- and industry-certified engineers lead your project from design through training.

- Collaboration program design
- System engineering
- Implementation services
- Training and adoption

## Support & Field Services

Because we're a certified service provider for all major AV and UC vendors, our Customer Care service ensures the reliability of your systems and minimizes downtime.

- Four 24/7 Global Services Operations Centers
- Warranty services
- Preventative maintenance
- Break/fix support

## Managed Services

A positive end-user experience depends on behind-the-scenes support. Using our **Unify ME Symphony™ platform**, AVI-SPL's dedicated technicians work around the clock to monitor and manage the AV and video collaboration devices on your network.

- Proactive issue resolution
- Resource scheduling and video conference production
- Hosted infrastructure and gateway services
- Customer dashboard for scheduling, monitoring, and reporting

### Powering Business Outcomes



Professional Services



Support & Field Services



Managed Services

### Flexible Engagement Options



On-site



Remote



Cloud







At AVI-SPL, we are focused on integrating the solutions that make great work experiences and outcomes possible.

That focus includes empowering clients to understand how they can transform their workplaces.

Our goal is to improve the way people collaborate in the workplace. We create the environment and experience that makes it easy for people to be engaged and do what they're best at.

You'll have solutions that have been designed to reflect and enhance your culture -- tools like video collaboration, room control systems, and AV distribution over the network.

We're there for you at every step of your project and beyond — from understanding your challenges to supporting the solutions that solve those challenges.



### Atmosphere Commercial Interiors

Renovations to the headquarters for Atmosphere Commercial Interiors include meeting spaces and technology that make it easy for staff to collaborate and give guests a clear idea of what's possible in their workplaces. AVI-SPL integrated collaboration solutions into areas like huddle spaces, one-person enclaves, dual-display meeting rooms, and open collaboration spaces. Through these solutions, Atmosphere Commercial Interiors has improved upon the people-place-purpose connection that informs its culture and makes its headquarters a place that team members want to work in and guests want to emulate.



## Boeing Collaboration Center

The Boeing Collaboration Center engages guests with interactive technology that helps them explore and learn about Boeing's latest advances in aerospace. That interaction gives Boeing insight to develop new solutions its customers require. AVI-SPL provided interactive video walls, video conferencing systems, multi-touch tables, and Crestron control systems that empower staff to manage different zones and curate display content.



## Zurich Insurance Group

The new headquarters for Zurich North America has the collaboration technology that makes it a place where people want to work. Simple, reliable, and intuitive are the guiding features of the solutions Zurich wanted and AVI-SPL deployed.



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